



<https://www.brewedatthelab.com/job/business-development-executive/>

Business Development Executive

Description

Our growing company is in need of an experienced and resourceful Business Development Executive to develop and implement growth opportunities in existing and new markets. We're searching for professionals that have a solid track record of creating long-term value for organizations. First and foremost, we're looking for a leader who understands how to leverage real data and capitalize on business trends and opportunities. .Candidates should have strong communication and leadership skills, as well as the ability to manage a diverse team in an evolving industry landscape. Successful applicants should also be willing to travel.

Responsibilities

- Oversee the sales process to attract new clients.
- Work with senior team members to identify and manage risks.
- Maintain relationships with clients and address their needs effectively.
- identify new market opportunities.
- Prepare and deliver pitches to potential investors.
- Foster a collaborative environment within the organization.

Employment Type

Full time

Industry

TECHNOLOGY

Working Hours

Mon-Sat

Base Salary

10000 \$

Date posted

December 8, 2018